



Locations in 10 Countries Working As One with **SAP® Business ByDesign®**

Topcon Europe Medical B.V.
Capelle aan den IJssel,
The Netherlands

www.topcon-medical.eu

Industry

Wholesale distribution

Products and Services

Ophthalmic instruments and
optometric instruments

Employees

400

Revenue (Global)

¥128.4 billion (US\$1.15 billion)

SAP® Solutions

SAP® Business ByDesign®
solution

Medical instrument manufacturer Topcon Europe Medical is currently working with itelligence to implement SAP Business ByDesign. The company will soon be operating consistently across 10 European locations.

Before: Challenges and Opportunities

- Fragmented IT landscape with different workflows and processes
- Multiple data sources, lacking the right level of insight into the business

Why SAP and itelligence

- Solution that matches the strategy of the Japanese parent company
- Support for a template approach that enables a cost-effective and rapid rollout to subsidiaries
- Cloud-based enterprise resource planning solution covering at least 80% of all processes at Topcon Europe Medical
- Strong partner in itelligence to drive implementation
- Powerful analytics providing precise insights at any time into the daily business

After: Value-Driven Results

- Improved ability to work as one across multiple locations
- Better insight into supplies, inventory, and repairs with one platform
- Stronger focus on quality and innovation due to greatly improved and consistent process execution
- Higher end-user satisfaction
- Stronger brand recognition through better execution

“Our local operations need to have time to serve customers, and the European head office needs to improve logistics and reporting functions. SAP Business ByDesign offers us the ability to do so.”

Eric Franken, Managing Director, Topcon Europe Medical B.V.



Featured Partner



One

Platform serving multiple locations

Optimized

Logistical workflow and stock levels

Improved

Insights into the business at any time
from any device