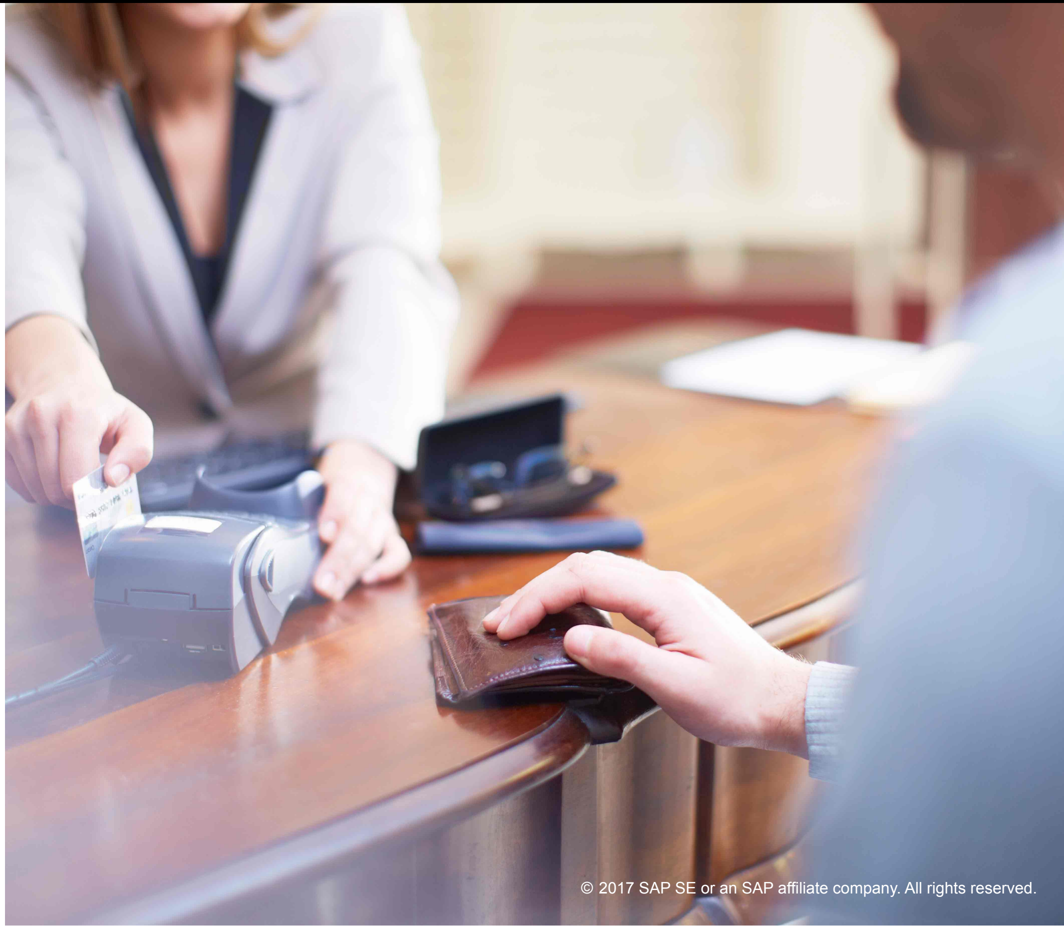
SAP Business Transformation Study | Financial Services | Lykill hf

How Did a Better IT Platform Help a Banking Business Emerge from the Financial Crash Even Stronger?

Iceland's financial crisis of 2008 had devastating consequences for many businesses. Lykill hf, a financer of business equipment, machinery, and private cars, was able to survive the economic collapse by restructuring its enterprise. Having finally brought the numbers of contracts under management back to precrash levels, it decided to expand into the full-service lease and fleet-lease corporate market. To support this diversification and the expected growth it would bring, Lykill hf sought an IT platform that was quick to respond and user friendly.

After upgrading its SAP® software landscape and deploying SAP S/4HANA® with partner Applicon, Lykill hf can now generate debt analysis reports, run financial closing processes, and perform payment runs significantly faster. It is equipped to provide credit evaluation, lease estimates, and approval forms in a way that was not possible before. Its customers are happier too, with quicker access to their data. Thanks to its reengineered business processes, Lykill hf is now better placed than ever to deliver the high quality of customer care that individuals and businesses from all sectors have come to expect.



“Knowledge and experience are an integral part of what makes our company special. SAP S/4HANA helps us pool these resources to respond quickly to customer needs and adapt to change.”

Curd Abstoss, Head of IT, Lykill hf

Using SAP® solutions, finance provider Lykill hf can offer its customers better service, faster access to their data, and innovations such as a new self-service site. Its new software landscape provides a single source of data across the business and is flexible enough to support a growing and evolving business.

Long-term

Business relationships a key objective

500

Cars leased under the new leasing business

6-week

Project to deploy SAP S/4HANA®

Serving Customers Better with Quicker Access to Data

Lykill hf
Reykjavík, Iceland
www.lykill.is (Icelandic)

Industry
Financial services

Products and Services
Car leases and loans, hire purchase leases, finance leases, and consumer loans

Employees
33

SAP Solutions
SAP HANA® platform, SAP S/4HANA®, SAP Fiori® launchpad, and the SAP® Single Sign-On application

Financing company Lykill hf worked with Applicon to migrate to the SAP HANA platform and implement solutions including SAP S/4HANA and SAP Fiori apps. Its agile new IT platform better supports its ethos of putting customers' interests first.

Before: Challenges and Opportunities
- Migrate from the IBM iSeries and establish a single view of the truth with a unified data platform
- Integrate workflows across departments to enable rapid response to customer needs and accounting changes
- Reengineer, automate, and coordinate all major business processes, spanning credit evaluation, lease estimates and approval forms, invoicing management, collections, and payments

Why SAP and Applicon
- A cutting-edge solution providing active decision support in real time
- Increased reliability of assets with more-accurate information collection supporting the company's plans for expansion into new markets
- Smooth and fast deployment with Applicon's in-depth knowledge of the banking sector and SAP solutions

After: Value-Driven Results
- Better customer service, with the time for daily status updates reduced from 4 hours to 10 minutes
- Faster financial closing and reporting cycle time, reduced from 4.5 to 1.5 hours
- More-efficient billing and debt-to-income ratio reporting, freeing up resources for value-added activities such as introducing a new self-service site for customers
- Lower training costs for new employees, thanks to an improved user experience with SAP Fiori launchpad

"We needed an IT core that could keep pace with our expanding and changing business needs. Partnering with Applicon to deploy SAP S/4HANA was the right choice."

Curd Abstoss, Head of IT, Lykill hf

Featured Partner

Applicon

80%

Reduction in database size, to 190 GB

1,000x

Faster customer debt-to-income ratio analysis, down to 3 seconds

>3x

Faster payment runs, accruals posting, and loan valuations, down to 30 minutes