



# Saving **Thousands of Euros** as a Team



**BLS AG**  
Bern, Switzerland  
[www.bls.ch/en](http://www.bls.ch/en)

**Industry**  
Travel and transportation

**Products and Services**  
Buses, ships, car shuttle trains,  
and freight transportation

**Employees**  
3,000

**Revenue**  
CHF 35.7 million (2015)

**SAP® Solutions**  
Plant Maintenance for SAP  
Enterprise Asset Management  
(SAP EAM)

**“BLS connects” is the slogan of one of the biggest transportation companies in Switzerland. And now the business has connected with experts from SAP. Using the SAP® Customer Connection program, BLS and SAP enhanced vital asset management functions.**

## **Before: Challenges and Opportunities**

- Enhance SAP Enterprise Asset Management (SAP EAM) and meet new business requirements, such as mobile use
- Avoid maintenance-intensive custom development
- Place greater emphasis on usability due to high number of occasional users

## **Why SAP**

- SAP Customer Connection acts as a direct channel to SAP to address changes to SAP solutions with the developers themselves
- Functionality for submitting development applications
- Collaboration over fine specification and testing prior to delivery

## **After: Value-Driven Results**

- Numerous functions for plant maintenance integrated into the standard solution
- Improved ability to make significant changes to maintenance plans saved several thousand euros
- Higher user satisfaction
- Convincing quality of the optimizations delivered so far
- Less effort required for process optimization and more time for innovation

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# Reduced

costs by several thousand euros

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**“SAP Customer Connection provides a systematic approach for collaboration with SAP that really enables you to **get results**.”**

Ingo Teschke, IT Application Management, BLS AG



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