



Nurturing Animals with Nutrition Products from Processes Using **SAP S/4HANA®** and **SAP® BPC**



Company Name

Manna Pro Products LLC
Chesterfield, Missouri
www.mannapro.com

Industry

Consumer products

Products and Services

Animal health and nutrition products

Employees

Around 250 (about 50 in corporate office)

Revenue

US\$250 million

SAP® Solutions

SAP S/4HANA®
SAP® Business Planning and Consolidation (SAP BPC) application

Manna Pro Products LLC, a manufacturer and marketer of animal nutrition and care products, deployed **SAP S/4HANA** and **SAP Business Planning and Consolidation** to manage production, logistics, and financial processes, with support from **Illumiti** to optimize the software's flexibility and scalability for future growth.

Before: Challenges and Opportunities

- Time-consuming, Microsoft Excel-based, price-planning model
- Difficulty in managing, maintaining, and updating pricing logic to revise prices by product and plant
- Lack of integrated master data, and maintenance of products and prices that are done by two separate groups
- Monthly price planning process initial state that took two weeks

Why SAP and Illumiti

- Partnership with Illumiti Inc. to significantly improve the annual budgeting and planning process using SAP BPC
- Ability to increase visibility into business aspects and to integrate business processes
- Flexibility and scalability of the software as the business continues to grow
- Understanding of the company goals and objectives combined with technical know-how associated with SAP S/4HANA and SAP BPC
- Opportunity to utilize the software across finance, materials management, sales and distribution, production planning, analytics, and embedded business planning and consolidation

After: Value-Driven Results

- Reduced product purchase prices, passing savings to consumers and integrated costs for price planning
- Eliminated offline management and maintenance, integrated central maintenance and flexible update of core and provisional master data, and eased change management with the use of flexible analysis
- Gained comprehensive budgeting accuracy with a multidimensional business planning tool to track planning variances

“We’ve gained **real-time visibility into our operations, avoided temporary **shutdowns** with monthly physical inventories, and established a business platform with **SAP S/4HANA** and **SAP BPC** to integrate future acquisitions.”**

Gaurav Mehta, VP Finance, Manna Pro Products LLC

Featured Partner

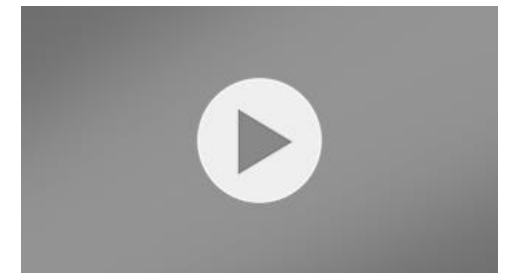


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Day price-planning cycle time, down from weeks

3

Weeks to return to full capacity



Watch how Manna Pro boosted productivity and profitability by streamlining processes.