



Kerridge CS set to revolutionise business at F30

F30 was founded in 2012 as a supplier of specialist building products such as structural waterproofing systems and brickwork and formwork ancillaries to the bricklaying and civil engineering sectors.



An accounts package at 'breaking point' was the driver for F30 Building Products Ltd (F30) to upgrade to K8 software from Kerridge Commercial Systems (KCS). "The program had served us well," explained F30 Managing Director, Rob Pearce, "But it was starting to slow down and wasn't capable of managing the volumes of data we are entering as the business grows."

"We pride ourselves on unrivalled customer service and expert, unbiased technical advice," he said. Based in Bristol, the company set up a second depot in Plymouth in 2016 and has already opened a second warehouse there to expand the stock profile to meet local demand. Mr Pearce said he has plans to open further branches with locations still to be confirmed.

"We looked at two other ERP systems," he explained. "But K8 was only ever going to be the system we went forward with. Its scalability and multi-site functionality means it's really future proof for us. I'm convinced the speed of the system and how it will give us real time information in each depot will revolutionise the business. At the moment we are processing everything including sales, purchasing and accounting at our head office in Bristol, which is frustrating for our team in Plymouth as they are unable to operate autonomously."

"Stock control and logistics will now be managed on a local level and the branch managers can have complete control over their depots. I know they're looking forward to this! Being able to drill down into specific data will let us produce detailed management reports quickly and easily and manage KPIs for the team, suppliers and customers. I'm also looking forward to using the K8 CRM system and being able to share and store more information effectively."

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- Rob Pearce, Director, F30

F30 Building Products Ltd



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K8 is a fully integrated trading and business management solution used widely in the merchant industry and other wholesale and retail businesses. It combines a suite of modules including sales order processing, purchasing, rebate management, CRM, stock control, eCommerce and integrated financial accounting based on a single ledger system.

"K8 will put us on a level operating field with the biggest names in our industry," said Mr. Pearce, "and we look forward to using a system that's tried and tested within construction. KCS has been superb and very respectful of the fact that as a small business, this is a significant investment for us. So far it's been a great experience!"



About Kerridge Commercial Systems (KCS)

We provide specialist software, services and support to deliver fully integrated trading and business management solutions to distributive trades customers, large and small – wherever they are in the world. Immersed in the distributive trades for over 40 years, our technical experts are thought leaders in trading and management technology, and our innovative and flexible approach ensures our customers partner with us for the long-term.

Our mission is simple: to design and deliver high performance, integrated ERP solutions that enable our distributive trade customers to source effectively, stock efficiently, sell profitably and service competitively.

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