

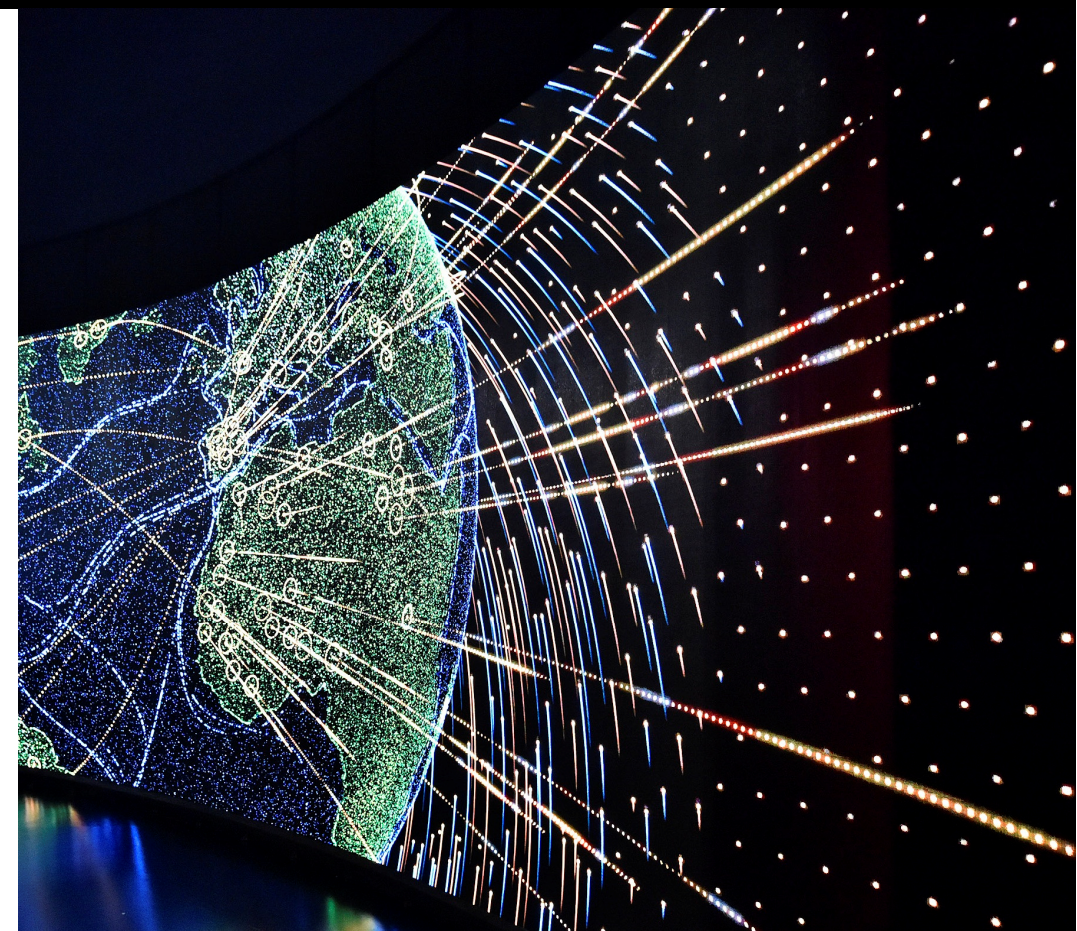


SAP Business Transformation Study | High Tech | Acurus

How Has an End-to-End Solution from Sales Lead to Invoice Improved Financial Transparency and Helped Consultants Deliver for Their Clients?

Many of Australia's largest and most successful businesses have taken their operations to the next level thanks to the innovative technology services provided by Acurus. The company wanted to facilitate growth by integrating a number of products that performed different tasks into one solution.

Having looked at NetSuite, Acurus chose instead to implement the SAP® Business ByDesign® solution, due to financial capabilities that better met its needs. With partner Acclimation, it implemented SAP Business ByDesign in a three-month project. The new solution has increased transparency and flexibility, enabled better decision-making, reduced costs, and given the company complete ownership of its data. Now planning to deploy SAP Business ByDesign to other areas of its business, Acurus is even better placed than before to equip clients to solve problems and achieve their business goals using smart technology.





Acurus Pty. Ltd.
Melbourne, Australia
www.acurus.com.au

Industry
High tech

Products and Services
Strategy consulting; project deployment; networks and network aggregation; application development and platforms; cloud and hosted services; and maintenance, monitoring, and support services

Employees
100

SAP® Solutions
SAP® Business ByDesign® solution

Preparing for growth with SAP® Business ByDesign®

Acurus wanted to integrate its systems to support expected growth. After working with Acclimation to implement SAP Business ByDesign in a 12-week project, Acurus built an end-to-end solution from sales lead to project sign-off.

Before: Challenges and Opportunities

- Integrate disparate systems to facilitate projected growth to 200–300 employees
- Implement a true, cloud-based enterprise resource planning (ERP) application
- Achieve more robust financials

Why SAP and Acclimation

- SAP Business ByDesign for greater cost competitiveness, a smaller IT footprint, comprehensive ERP capabilities, and superior scalability, integration, geographic coverage, and enterprise mobility services
- Multicurrency capability, on-demand reporting, reusable data, a one-stop shop for transactional information, and a more efficient "slice and dice" system for entering and analyzing data
- Acclimation for robust innovation, technical, and functional capabilities

After: Value-Driven Results

- A more empowered business with complete ownership of information in the new solution
- Improved financial transparency with the ability to trace transactions from sales lead or quote to end invoice and bank receipt
- Better anticipation of problems and resultant savings due to greater data transparency

“SAP Business ByDesign provides a model for best practices in the professional services sector. After a smooth and speedy project, we now have end-to-end integration as well as streamlined and consolidated processes.”

Tony Grooby, CFO, Acurus Pty. Ltd.



Featured Partner



Enhanced

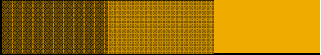
Decision-making with greater data transparency

Lower

Costs with more efficient resource allocation

Greater

Flexibility in booking costs



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