



SAP Business Transformation Study | Healthcare | Agilent

How Do You Comply with a New Tax Regime Without a Technology Upgrade?

Improving the world around us is no small task. But, for analytical scientists and clinical researchers worldwide, the quest for scientific discoveries is made possible with instruments, software, and consumables from Agilent Technologies. To ready the business for comprehensive indirect tax reform in India starting in July 2017, the U.S.-based biotechnology company needed to transition to the new regime without its global business processes missing a beat – allowing scientists to continue their valuable work without downtime.

Unable to deploy a service pack to help ensure smooth transformation to the goods and services tax (GST) regime, the company needed a fast workaround. To meet this challenge, Agilent engaged the expertise of the SAP Custom Development organization to find an alternative solution to its unique requirements. This let Agilent adopt the new GST framework without upgrading its technology landscape.





“As we expand into new markets and simplify our organization to make it **easier to do business with us**, it’s essential to meet local tax compliance and regulatory requirements to take advantage of **opportunities for growth**.

Anish Bhatia, IT head (India), Agilent Technologies Inc.

Working with the SAP Custom Development organization, Agilent deftly sidestepped the need to upgrade its technology landscape to become compliant with India’s new goods and services (GST) tax regime. The company achieved GST compliance in just four short months, saving up to eight months on an upgrade of SAP® software systems – all without interrupting its global business operations.



110

Countries around the world where customers are served



Global

Award recognition for innovations and inventions



Zero

Impact on operations while transitioning to GST regime



Agilent Technologies Inc.
Santa Clara, California
www.agilent.com

Industry
Healthcare

Products and Services
Diagnostics and genomics, chemical analysis, life sciences, environmental and forensics, food safety, and pharmaceutical products

Employees
12,500

Revenue
US\$4.2 billion

SAP® Solutions
SAP® Custom Development services

Migrating to a New Tax Regime with SAP® Custom Development

Global biotechnology leader Agilent engaged the expertise of SAP Custom Development to ready the business for GST adoption without upgrading its technology landscape.

Before: Challenges and Opportunities

- Meet the requirements of India's goods and services tax (GST) regulations
- Implement the GST notes to ready the SAP software system for new tax regime
- Maintain a positive user experience throughout the migration

Why SAP

- Proven success of the localized Indian version of the SAP ERP application
- Faster time to higher value based on configurable templates from SAP Custom Development
- Low-maintenance changes to system landscape without the need to upgrade the software

After: Value-Driven Results

- Full compliance with GST regime in India without impacting global business processes
- Complete migration of all open transactions to GST tax codes
- Convenient opportunity to create learning based on a smooth migration to new tax regime
- Improved processes and customized reports

“Any project that impacts SAP solutions has the potential to slow our business, so it was essential to migrate to the new GST regime **without our business operations missing a beat.”**

Anish Bhatia, IT head (India), Agilent Technologies Inc.



100%

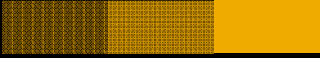
GST compliant

50%

Faster time to enable GST

100%

On time and within budget



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