



Aspen Pumps Limited
Hailsham, United Kingdom
www.aspenpumps.com

Industry
Industrial machinery and components

Products and Services
Condensate removal pumps and ancillary equipment for the heating, ventilating, air-conditioning, and refrigeration (HVAC/R) sector

Employees
51–200

SAP® Solutions
SAP® Business ByDesign® solution

Gearing Up for Growth with Cloud-Based SAP® Business ByDesign®

Aspen Pumps, a leading manufacturer for the HVAC/R sector, is driving global expansion across 100 countries with SAP Business ByDesign. ERP in the cloud is helping the company develop more effective strategies to manage stock levels and streamline core processes across its supply chain.

Before: Challenges and Opportunities

- Extensive use of spreadsheets and manual procedures for operations and management activities
- No single view of stock levels, location, or material demand, resulting in suboptimal planning
- Outdated, non-user-friendly software that was unable to support increasingly complex logistics operations
- Resource constraints caused by a heavy administration workload and teams working in silos

Why SAP and itelligence

- Partner deployment expertise combined with intuitive system design that nurtures industry best practices
- Cloud-based solution that is always up to date with the latest innovations in system security
- End-to-end business process enablement, sophisticated workflows, and logistics
- Mobile access, digital communication, and information tracking
- Simple cloud-based rollout that enables rapid expansion across business units and overseas sites

After: Value-Driven Results and Next Stages

- Full visibility of sales, production, procurement, and demand, resulting in better inventory control and planning
- Integration of key business processes through a single digital solution, eliminating paperwork and dramatically reducing the risk of human error
- No additional IT system maintenance or infrastructure costs, offering scalability for future growth
- Strong sense of system ownership and trust, enhancing self-help and making collaboration more effective
- Readily available management information that can be viewed live, enabling better decision-making

“With SAP Business ByDesign powering our core business functions, we are much better placed to realize our international expansion goals. The solution has helped us establish industry best practices, so we can run operations efficiently and effectively while focusing on the future.”

Jonathan Phillips, Group Business Systems Manager, Aspen Pumps Limited



Featured Partner

itelligence NTT DATA Business Solutions

180 days

For the implementation – from project start to going live

Low

IT costs, with no investment in additional infrastructure or maintenance

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Source of truth for decision makers