



Gaining Confidence in Cloud Integration with SAP® Enterprise Support Advisory Council



Soltius New Zealand Limited
Wellington, New Zealand
www.soltius.co.nz

Industry
Professional services

Products and Services
SAP solutions,
implementation, support,
and consulting services

Employees
150

SAP® Solutions
SAP® Enterprise Support
Academy program, SAP
Enterprise Support
Advisory Council, and
SAP SuccessFactors®
solutions

Consulting firm and SAP partner Soltius wanted to learn how customers could best integrate SAP SuccessFactors solutions. Thanks to advice and expert-guided Webinars from SAP Enterprise Support Advisory Council, Soltius can now help customers improve their HR services by integrating SAP SuccessFactors solutions, SAP Cloud Platform, and the SAP ERP Human Capital Management solution.

Before: Challenges and Opportunities

- Increase the firm's knowledge of how customers can best integrate to and from SAP SuccessFactors solutions
- Obtain guidance from integration experts on the architecture, requirements, and road map needed to integrate SAP SuccessFactors solutions

Why SAP

- SAP Enterprise Support services for proactive and preventive support across all deployment scenarios, from day one, covering the complete lifecycle

After: Value-Driven Results

- Greater understanding of the right integration architecture for on-premise, hybrid, and full-cloud implementations thanks to expert-guided Webinars through SAP Enterprise Support Advisory Council
- Expanded knowledge and skills in all SAP SuccessFactors solutions with the aid of meet-the-expert sessions through the SAP Enterprise Support Academy program
- Lower training costs thanks to collaboration with the SAP Enterprise Support Advisory Council
- Expanded sales and implementation opportunities due to new ability to recommend and implement the SAP SuccessFactors Employee Central solution for customers

“Thanks to SAP Enterprise Support Advisory Council, we are better prepared for upcoming implementation projects involving SAP SuccessFactors solutions and to position the offering to our customers.”

Jorge Arribas, HCM Architect, Soltius New Zealand Limited

50%

Faster understanding of cloud integration deployment options for SAP SuccessFactors solutions

10 days

Of training saved

>80

Organizations across New Zealand as loyal customers
