



EJ STUTZMAN, INC.

Family owned, flatbed company trades manual process bottlenecks for improved service offerings using affordable trucking software.

Background

Based out of Sugar Creek, Ohio, EJ Stutzman, Inc. is a family-owned, flatbed company that has constantly evolved since its start-up in 1960. It all began when Eli Stutzman pursued his dream of opening an automotive repair company. Along with fixing cars, the company also offered heavy towing services to the Sugar Creek area. In 1979, Eli's son Jeff joined him in the business and the company shifted focus to concentrate on trucking services. The business was soon incorporated under the name EJ Stutzman and found initial success.

EJ Stutzman filed for independent authority in 2004, and began operating as a common carrier with ten power units. They have continued to expand their services, now running 33 power units along with 40 flatbed trailers, and six Conestoga trailers. EJ Stutzman conducts business throughout the 48 continental U.S. states and Ontario, Canada. This high demand for services has enabled the company to hire more workers. Once operating with just five employees, EJ Stutzman now employs around 40 people, 27 of which are drivers.

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- Jeff Stutzman, Owner

Keeping Up With Demand

Keeping up with the increasing demand for their services using manual processes inevitably became difficult as the company grew. Owner Jeff Stutzman recognized the need for a software system that would allow the company to manage its rapid growth at an affordable price. "I read about Prophesy trucking software, and the price was right," he remembers. "We wanted a robust software that could effectively handle billing, driver files, and document imaging." The choice was clear, Jeff made the decision to purchase Prophesy Dispatch, and has grown with the software for years since. "In the very beginning of the process, we worked with Prophesy's National Sales Manager to find the right fit for our initial needs. Since then, we have added a ton of features to accommodate our continued growth," Jeff stated. Using the Prophesy DispatchSeries solution has resulted in positive changes for the company as a whole.

Results

To date, the company has installed seven Prophesy products including Prophesy Dispatch with Quickbooks Accounting Integration, TaxTally, LogPlus, and Document Imaging, to name a few. Since implementation, the company has been able to save time and service its customers more efficiently. They no longer bill customers or handle driver files manually. Instead, they do almost all of their paperwork online, which has eliminated waste and reduced room for error.

Overall, the company has been very pleased with the results since implementation. "The members of our company team are the biggest advocates of Prophesy Dispatch," Jeff

"The members of our company are the biggest advocates of Prophecy Dispatch. We don't even think about looking elsewhere. We are proud to be loyal Prophecy customers."

- Jeff Stutzman, Owner

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Looking Forward

EJ Stutzman continues to prosper and find success within the industry. "There is always plenty of work!" Jeff continued, "We always have our brokerage module up and running, which helps us get business done when we are low on drivers." The company plans to continue its use of Prophecy products in the future. Being open to new services and ideas has allowed EJ Stutzman to transform itself from a local towing business to a trucking company that provides services to customers across the United States and into Canada. This innovative mindset will undoubtedly lead the team to more success in the future.

ABOUT ACCELLOS

Accellos is a global provider of software solutions specifically designed for the unique needs of logistics service providers and mid-sized businesses. Over 4,000 companies trust Accellos to be the technology backbone of their global supply chains. Accellos provides solutions for warehouse management systems (WMS), third party logistics (3PL), fleet management, transportation management systems (TMS), trading partner integration (EDI), retail store operations, automated barcode data collection, parcel shipping, transportation optimization and supply chain business intelligence. Accellos solutions are built on the AccellosOne platform, a modern technology platform featuring a user-friendly interface and simplified technical administration.



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