

How Can You Run HR Simply and Improve Patient Care Around the World?

To help improve patient outcomes, healthcare providers depend on innovations from Terumo BCT to develop new, cutting-edge medical devices that advance the medical treatment of serious diseases. Terumo BCT wanted to support its expanding global business. To achieve this, HR needed to provide more accessibility and self-services for employees and managers than its previous systems could support. It needed a cloud-based platform that would meet these needs while driving continuous improvement and business growth.

Deloitte helped speed the deployment of SAP® SuccessFactors® solutions across 56 countries in 10 months. Now HR runs with connected, mobile, self-service processes and live data. E-learning will soon be available on any device, equipped to track progress in real time and provide accurate, timely reporting. This will allow Terumo BCT to support its employees efficiently as it expands to provide the medical devices required by healthcare providers worldwide to improve the lives of their patients.



“With all employees on one HR system, we’ve **gained incredible efficiencies** in how we manage employees and their information. Our HR processes are **consistent worldwide.**”

Christine Reynolds, Senior Manager, Global Learning and Systems, Terumo BCT Inc.

Now Terumo BCT has a suite of integrated, cloud-based HR solutions that support everything from recruiting and onboarding to learning and talent management. Data is collected and centralized using consistent processes, resulting in new levels of operational efficiency. And the trusted data in the system can be analyzed along with other data sources for valuable predictive insights.



130

Countries served around the world



700

Patents granted



65

Nonprofits supported through corporate citizenship initiatives

Terumo BCT Inc.
Lakewood, Colorado
(global HQ)
www.terumobct.com

Industry
Life sciences –
medical devices

Products and Services
Blood management, blood
safety, therapeutic apheresis,
cell therapy, and cell collection

Employees
>6,000

Revenue
¥94.5 billion (US\$839 million)
(net sales FY 2016)

SAP® Solutions
SAP® SuccessFactors®
solutions

Equipping HR to Push the Envelope with SAP® SuccessFactors® Solutions

Terumo BCT, a global leader in blood component, therapeutic apheresis, and cellular technologies, deployed SAP SuccessFactors solutions to establish a single, trusted source of global employee data.

Before: Challenges and Opportunities

- Enable faster business growth
- Deploy a single, cloud-based HR platform with shared data and consistent processes for staff worldwide
- Implement new HR technologies rapidly – around the world – to keep costs down

Why SAP and Deloitte

- Proven, cloud-based solution suite
- Validated software systems
- Lower project risk thanks to Deloitte's trusted team and template accelerating integration and configuration

After: Value-Driven Results

- Successful, accelerated, and affordable global implementation
- Single, trusted source of enterprise data for HR
- Consistent processes for greater operational efficiencies
- Efficient learning management and compliance reporting enterprise-wide
- Mobile self-service access to HR data and processes
- Predictive analytics for faster, better decision-making

“With a single source of trusted data supported by SAP SuccessFactors solutions, we can run predictive and other analytics more efficiently.”

Christine Reynolds, Senior Manager, Global Learning and Systems, Terumo BCT Inc.



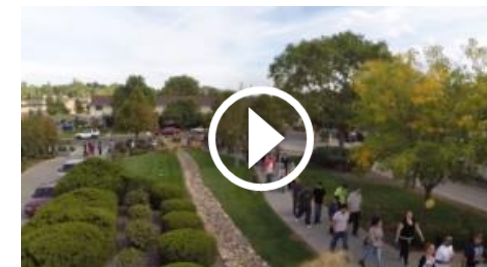
SAP SuccessFactors

Featured Partner

Deloitte.

8

Modules of SAP SuccessFactors
solutions deployed globally in 10 months



See how Terumo BCT established a single, trusted source for global employee data.

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