



Thermo Cables Pvt. Ltd./
Thermopads Pvt. Ltd.
Hyderabad, India
www.thermocables.com
www.thermopads.com

Industry
Industrial machinery
and components

Products and Services
Instrumentation, control, and
specialty cables, as well as
industrial, domestic, and
commercial heaters

Employees
400

Revenue
Rs 550 crores
(US\$82.5 million)

SAP® Solutions
SAP S/4HANA®

Achieving Better Cash Flow with an Agile Supply Chain Using SAP S/4HANA®

Thermo Group partnered with Infiniti TechLabs to replace its SAP® ERP application with SAP S/4HANA. Supported by robust product customizing and modeling tools, it now has enhanced sales, product management, and engineering performance – and a huge competitive advantage.

Before: Challenges and Opportunities

- Migrate from SAP ERP to SAP S/4HANA to meet growing and diverse business needs
- Combine all analytical and transactional capabilities in a single system
- Improve system response time and gain faster access to reports
- Introduce enterprise mobility in ERP to improve user experience and reduce productivity costs and margins

Why SAP and Infiniti TechLabs

- SAP S/4HANA for in-memory database computing that reduces processing time as well as embedded analytics for real-time simulation and runs for material requirements planning (MRP)
- SAP Fiori® apps offering support for every business process, and SAP Fiori Launchpad enabling more than 1,000 apps for an intuitive, consumer-style user experience
- Ability to improve performance of variant configuration to control production costs and margins
- Infiniti TechLabs for top-class business understanding, creativity, problem solving, and ideas execution

After: Value-Driven Results

- Increased revenue thanks to faster product design, quotation, and billing cycles
- Faster system response time with a substantial reduction in database size
- Greater visibility, with key business processes such as MRP running on live data and instant access to reports across business functions

“Migration to SAP S/4HANA has provided us with better control and decision-making. Our operational efficiency has improved, and we now have a robust platform to achieve our organization’s goals.”

Sarma Y.V.S., DGM IT, Thermo Cables Pvt. Ltd./Thermopads Pvt. Ltd.



Featured Partner



12 weeks

To successfully migrate to SAP S/4HANA

>100

Simplifications delivered across finance and logistics

65%

Reduction in database size (from 525 GB to 180 GB)

60%

Reduction in time needed to execute reports